

# HSBC in Vietnam



## Why HSBC in Vietnam?

- HSBC opened its first office in Saigon (now Ho Chi Minh City) in 1870. In Vietnam HSBC operates a full-service branch in Ho Chi Minh City, a second branch in Hanoi as well as a representative office in Can Tho City in 2005
- On 1 January 2009, HSBC became the first foreign bank to incorporate in Vietnam. HSBC Vietnam is also the first wholly foreign-owned bank to operate both branches and transaction offices in Vietnam
- HSBC is currently one of the largest foreign banks in Vietnam in terms of investment capital, customer base and product range
- In addition, HSBC has one of the largest balance sheet amongst foreign banks for supporting clients

## Our network in Vietnam



### Key facts and figures

- Date of establishment: 1870
- Presence: 14 outlets including branches and transaction offices

## Awards and Capabilities

|                                                                                                                                          |                                                                                                                                                                                |                                                                                                                              |                                                                                                                                                                                                                      |
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|  <p>Market Leader in Trade Finance in Vietnam, 2020</p> |  <p>Best Loan Adviser &amp; Best Global Corporate and Institutional Bank in Vietnam, 2019</p> |  <p>Best Foreign Bank in Vietnam, 2019</p> |  <p>Best Bank for Domestic Cash Management for Corporates &amp; Best Bank for Overall Service for Corporates in Vietnam, 2019</p> |
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### Credit

- Working Capital
- Term Loan
- Project and Export Finance
- Structured Banking

### Global Markets

- FX Spot/FX Forward/FX swap
- Interest Rate Swaps
- Cross Currency Swaps

### Global Trade and Receivables Finance

- Trade and Supply Chain
- Bank Guarantees

### Global Liquidity and Cash Management

- Payments & Cash Management
- Liquidity Management

### Securities Services

- Direct Custody
- Fund Services

## German Desk Contact

### Max Steinert

Senior Vice President | German Desk – ASEAN | International Subsidiary Banking | Corporate Banking | The Hong Kong and Shanghai Banking Corporation Limited | 10 Marina Boulevard | Marina Bay Financial Centre | Tower 2 #47-01 Singapore 018983

Email: max.lukas.steinert@hsbc.com.sg