

# HSBC in Turkey



## Why HSBC in Turkey?

- Having entered the Turkish market in 1990 as Midland Bank Inc., the bank was rebranded as HSBC Bank A.S prior to acquiring Demirbank T.A.S. in 2001
- HSBC Turkey has established a strong global network and expertise in structured finance and markets products
- HSBC Turkey is the Go-to bank for sell-side and buy-side advisory as well as public offering services since 1998
- HSBC Turkey takes a leading role in both financial institution and corporate syndication space, thereby helping its clients to raise substantial financings in Turkey
- HSBC Turkey is at the forefront of developing the domestic Islamic syndicated loan market by arranging close to 70 syndicated facilities in Turkey

## Our network in Turkey






### Key facts and figures

- Date of establishment: 1990
- Presence: 85 branches

---

## Awards and Capabilities

 <p>Best Global Cash Manager for Corporates</p>	 <p>Best Bank for BRI-related financing in the Region (Middle East &amp; Africa)</p>	 <p>Best global trade finance bank and Best trade finance bank in Middle East</p>
--	---	---

### Credit

- CRE Term Loan
- Overdraft
- Revolving Loan
- Term Loan

### Global Markets

- FX Cash
- FX Options
- Rates/CSS
- Fixed Income

### Global Trade and Receivables Finance

- Export & Import Services
- Receivables Finance
- Supply Chain Finance
- Guarantees/Standby Letters of Credit

### Global Liquidity and Cash Management

- Collection Products
- Corporate Cards
- Payment Products
- Account Services

### Global Banking

- Asset & Structured Finance
- Asset Backed Finance
- Debt Capital Markets
- Equity Capital Markets
- Leveraged & Acquisition Finance
- Mergers & Acquisitions
- Project & Export Finance

### Research

- Debt Research
- FX Research
- Economic and Investment
- Strategy

## German Desk Contact

### Dirk Bornholdt

Head of German Desk MENAT | Director | International Subsidiary Banking | Commercial Banking | HSBC Bank Middle East Limited | HSBC Tower | PO Box 66 | Dubai | UAE

Email: [dirk.bornholdt@hsbc.com](mailto:dirk.bornholdt@hsbc.com)