

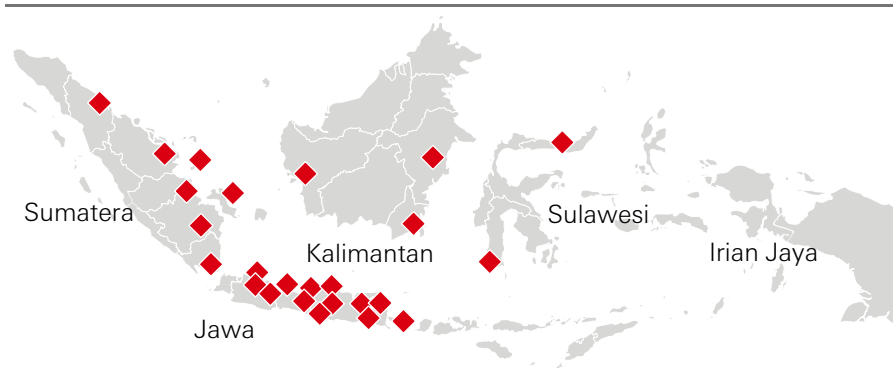
HSBC in Indonesia



Why HSBC in Indonesia?

- Having been present in the country since 1884, HSBC is one of the most recognised and well-established foreign banks in Indonesia with extensive coverage of 86 branches in 27 cities across the archipelago
- HSBC Indonesia has a strong standing in the market with a large customer base and coverage through all segments, from Retail Banking, local SMEs to large multinational companies
- HSBC provides a comprehensive product suite ranging from general banking needs to more complex solutions. HSBC's extensive local team with strong domestic market knowledge and global expertise enables HSBC to provide an outstanding customer experience to its clients

Our network in Indonesia



Key facts and figures

- Date of establishment: 1884
- Presence: 86 branches
- The only foreign bank with presence in Batam, a special economic zone known as one of the country's hub for industrial estates and many foreign owned/operated factories

Awards and Capabilities



Credit & Lending

- Short term: Overdraft, Revolving Loan
- Long term: Credit Investment
- Project Export Finance

Global Markets

- FX products: Spot, Forward (incl. Domestic NDF), Swap
- Derivatives: Cross-Currency Swaps, Interest Rate Swaps, Option, Call Spread Option
- Offshore commodities hedging (via HSBC HK)
- E-channel: HSBC Evolve
- Debt Capital Markets – enables clients to fulfil financing requirements through syndicated loans, club deals, bonds, private placements, debt with warrants, structured finance

Global Trade and Receivables Finance

- Import & Export Services: import & export LC issuance/collection/advising/negotiation/confirmation, SBLC issuance, loan (pre & post shipment buyer/seller loan)
- Structured Trade Finance: Supply Chain Solutions – Approved Invoice, Receivables Financing

German Desk Contact

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- Bank Guarantee (BG): Bid/Tender Bond, Custom Bond, Retention Bond, Performance Bond, Advance Payment Bond
- E-channel: Internet Trade Service on HSBCnet (LC & Bank Guarantee issuance)

Global Liquidity and Cash Management

- Investment & Liquidity Management
- Payment Products – with direct connectivity to the Tax Office and Customs Office, we are able to process all types of payments for same day value up to 8pm
- Collection Products, incl. sophisticated collection solutions e.g. DART and Omni-Channel
- E-channel: HSBC.net, HSBC Connect, SWIFT.net

Structured Finance

- Financial Structuring and Advisory