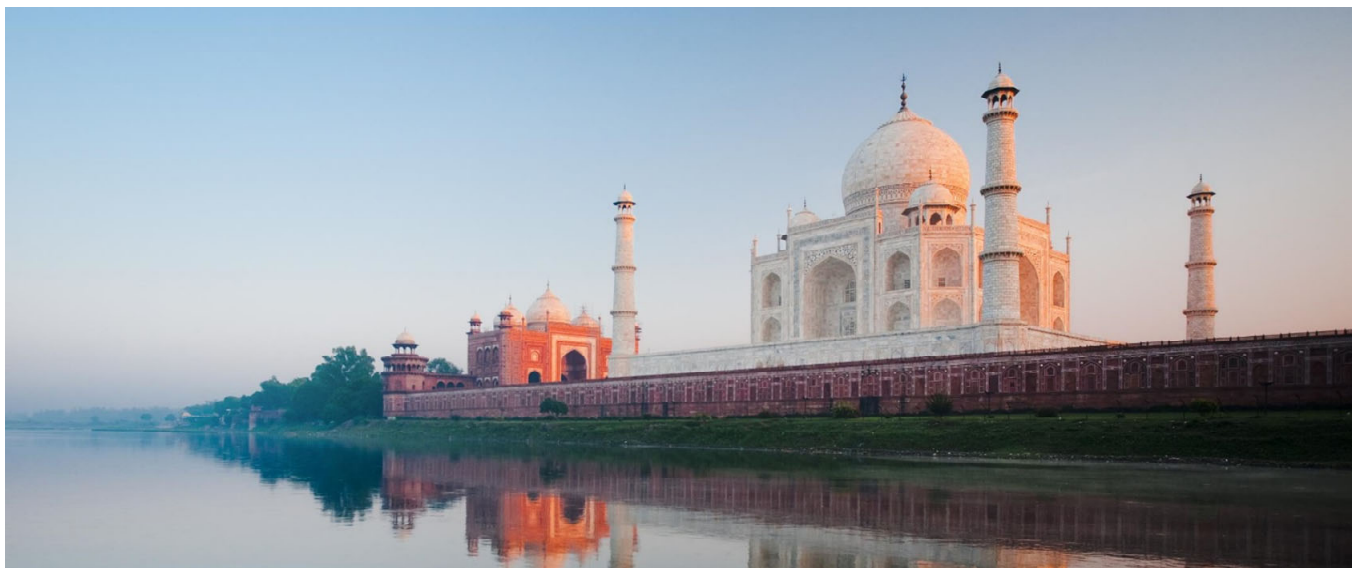


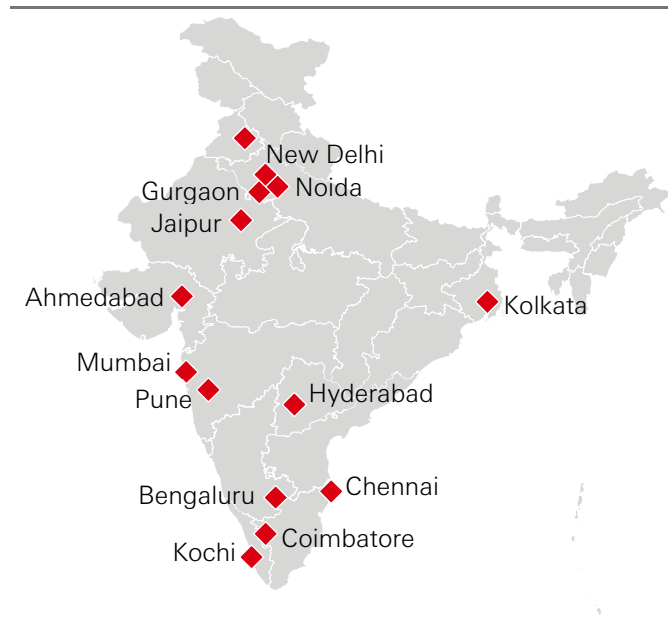
# HSBC in India



## Why HSBC in India?

- HSBC India has a history of 150 years across 14 cities. We have 36,000 staff and 8 corporate banking centers across India including an operations team.
- HSBC India offers end-to-end solutions for international clients during their investment cycle with the ability to leverage global relationship to ensure consistent service and pricing for Indian products.
- HSBC India provides a comprehensive suite of products including transaction banking, debt and working capital facilities, debt syndication and securitization, custodial services and foreign exchange solutions

## Our network in India



### Key facts and figures

- Date of establishment: 1853
- Presence: 26 branches

This is a pictorial representation only. Map not to scale.

## Awards and Capabilities

 <p>2020 Greenwich Excellence Awards</p>	 <p>Top Global Trade Finance Bank, 2020</p>	 <p>Global Bank of the Year for Cash &amp; Liquidity Management</p>	 <p>Risk Solutions House of the Year, 2019</p>	 <p>Most Impressive Investment Bank for Green/SRI Capital Markets</p>
---	--	--	---	--

### Credit

- Working Capital
- Capex Financing
- Term Loan Finance
- Project and Export Finance
- Asset and Structured Finance
- External Commercial Borrowing (ECB) Inter-company Finance

### Global Markets

- Foreign Exchange
- Currency Hedges (Forwards and Options)
- Interest Rate Hedges (Rates and Options)
- Sovereign and Corporate Bonds

### Global Trade and Receivables Finance

- Import/Export Finance
- Bank Guarantees
- Letter of Credit
- Receivable Finance
- Buyers Credit
- Supply Chain Solutions
- Distributor Finance

### German Desk Contact

#### Niklas von Kuczkowski

DACH Desk India | International Subsidiary Banking | The Hong Kong and Shanghai Banking Corporation Limited | 7, Mahatma Gandhi Road | Bengaluru | Karnataka 560001 | India

Email: [niklas.von.kuczkowski@hsbc.co.in](mailto:niklas.von.kuczkowski@hsbc.co.in)

### Global Liquidity and Cash Management

- Global Liquidity and Cash Management – All Domestic and International Payments
- Corporate Cards
- Liquidity Management
- Reconciliation Solutions
- Electronic Banking Via HSBCnet, Host-to-host, SAP/ERP Connect, Swift

### Research

- Fixed Income Research
- Currency Research
- Economic Research
- Equity Research
- Strategy
- Climate Change

### Custody & Issuer Services

- Direct Custody and Clearing
- Issuer Services – Escrow Services, Foreign Direct Investment (FDI), Overseas Direct Investment (ODI), ECB, Masala Bonds
- Fund Services