

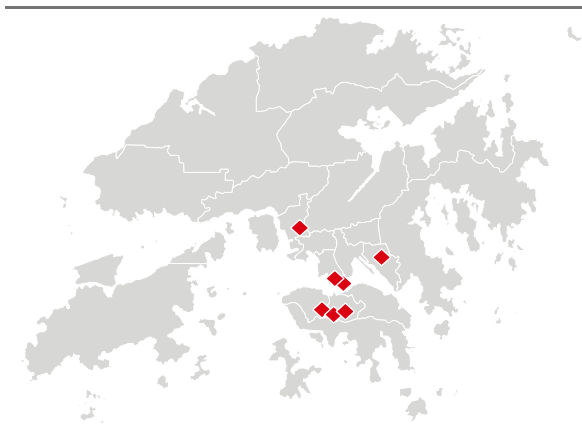
# HSBC in Hong Kong



## Why HSBC in Hong Kong?

- The Hong Kong and Shanghai Banking Corporation Limited is the founding member of the HSBC Group. Established in Hong Kong in 1865 to finance the growing trade between Asia and Europe, it is now one of the largest banks incorporated in Hong Kong.
- Hong Kong is Asia's premier location for corporate treasury centers. It is home to 9,000+ overseas corporates, of which 1,500+ are regional HQs. It also has a favorable regulatory and tax regime and a free trade port. HSBC offers robust client coverage with a centralized relationship management team based in Hong Kong to facilitate a "one-stop shop" customized approach for all banking needs across Asia.
- Hong Kong is the world's leading RMB offshore center as over 70% of total offshore RMB payments are handled by banks in Hong Kong. HSBC is the first bank with capability to settle RMB in six continents, and led the first-ever offshore RMB denominated bond and IPO.
- Hong Kong is located at the entrance of the Pearl River Delta, and is a key role in the Greater Bay Area Initiative. Under the initiative, Hong Kong will become a key driver integrating the expertise of more than 11 cities to create a world-class city cluster. HSBC HK has set up dedicated client coverage teams for specific sectors to support their business needs, and help clients thrive across the GBA.

## Our network in Hong Kong



### Key facts and figures

- Date of establishment: 1865
- Presence: Over 100 branches, with 7 Business Centers
- Full Service CMB branches

## Awards and Capabilities

 <p>Hong Kong's Best Bank, 2019</p>	 <p>Best Bank, Hong Kong, 2019</p>	 <p>Best Domestic Bank, Hong Kong, 2019</p>	 <p>Market Leader in Trade Finance in Hong Kong, 2020</p>
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### Credit

- Working Capital
- Overdraft
- Term Loan
- Project and Export Finance
- Synthetic Loan Products

### Global Markets

- Forex, Forex Options
- Debt Capital Markets
- Rates (Incl. Gvts and Interest Rate Derivatives)
- Futures and Options
- Credit (Incl. Corporate Bonds, Convertibles)

### Global Trade and Receivables Finance

- Export Services
- Import Services
- Receivable Finance
- Structured Trade Finance
- RMB Trade Products
- Supply Chain Solutions

### German Desk Contact

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### Global Liquidity and Cash Management

- Regional and In-Country Liquidity Structures
- Account and Virtual Account Services
- Regional Treasury Proposition
- Real-time Payments and API Solutions
- Omni-Channel Collections
- Commercial and Virtual Cards

### Investments

- Private Equity
- Leveraged Capital
- Financial Structuring & Advisory

### Securities Services

- Corporate Trust & Loan Agency
- Custody & Funds Services

### Research

- Debt Research
- FX Research
- Economic & Investment
- Strategy