

HSBC in China



Why HSBC in China?

- HSBC is the leading foreign bank in China with over 150 years of history resulting in local expertise with global reach
- HSBC offers a comprehensive range of financial solutions to support customers operating in mainland China, including Global Trade and Receivables Finance, Global Liquidity and Cash Management, Global Markets as well as Insurance and Investment
- HSBC's collaborative service model with dedicated global and local relationship managers provides international business with streamlined financial solutions for both parent companies and local subsidiaries

Our network in Mainland China

East China	South China	Key facts and figures
Shanghai Jiangsu Province: Nanjing, Suzhou, Wuxi, Kunshan, Nantong, Yangzhou, Changshu, Jiangyin, Taicang, Yixing, Zhangjiagang. Zhejiang Province: Hangzhou, Ningbo Fuzhou, Hefei, Nanchang	Guangzhou, Shenzhen, Dongguan, Xiamen, Foshan, Huizhou, Zhongshan, , Nanning, Chaozhou, Heyuan, Jiangmen, Jieyang, Maoming, Meizhou, Qingyuan, Shantou, Shanwei, Shaoguan, Yangjiang, Yunfu, Zhanjiang, Zhaoqing, Zhuhai	HSBC China employs about 8,000 staff, around 99 per cent of whom were recruited locally. It has a branch network of around 170 outlets across more than 50 cities. This is the largest service network covering the widest geographical reach by any foreign bank in mainland China.
North China	Central and West China	
Beijing, Tianjin, Shenyang, Changchun, Dalian, Harbin, Tangshan	Changsha, Chengdu, Chongqing, Qingdao, Wuhan, Zhengzhou, Xi'an, Jinan, Taiyuan, Kunming	

Source: <https://www.about.hsbc.com.cn/hsbc-in-china>

Awards and Capabilities

 <p>Best Trade Finance Bank in China, 2020</p>	 <p>Best Global Cash Manager for Corporates, 2019</p>	 <p>Global Bank of the Year for Cash & Liquidity Management, 2019</p>	 <p>#1 Best Global RMB Products/Services, 2019</p>
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Credit

- Working Capital Loan
- Fixed Asset Loan (project and non-project based)
- Merger & Acquisition Loan

Global Markets

- Forex and Derivatives
- Rates and Yield Enhancements
- Commodities

Global Trade and Receivables Finance

- Export & Import Services
- Receivable Finance
- Supply Chain Finance
- Guarantees/Standby Letters of Credit
- Commodities and Structured Trade Finance
- Trade Loan

Global Liquidity and Cash Management

- Collection Products
- Liquidity Management
- Payment Products
- Account Services

HSBC Issuer Services

- Escrow Solution
- Loan Agency Solution
- ABS/ABN Custodian Solution

German Desk Contact

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